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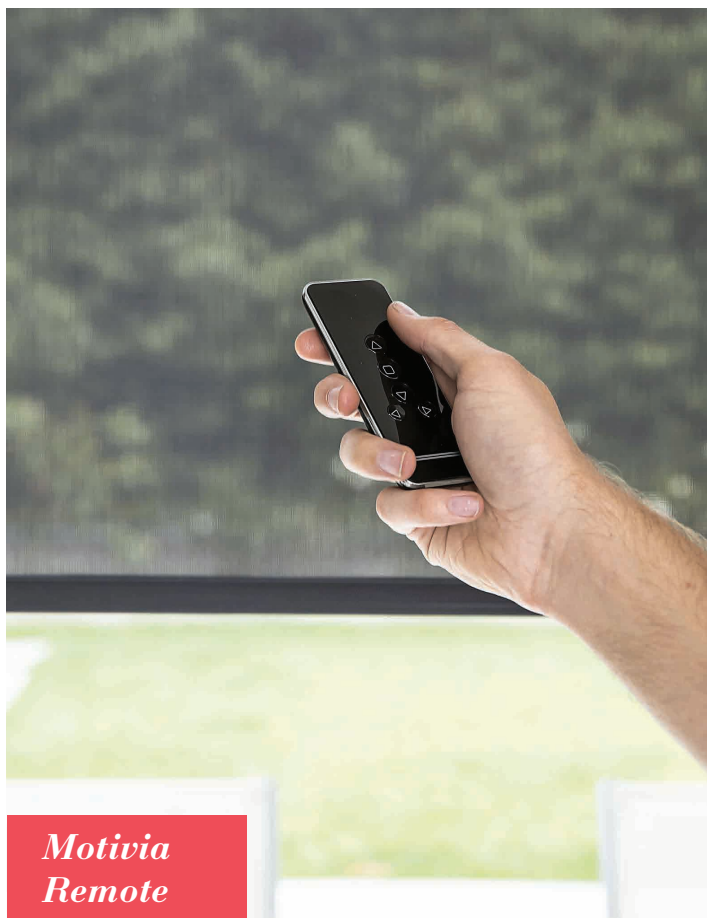
**SMITH  
& NOBLE**

*Motivia™  
Motorization*

Raise and lower shades with the touch of a button, affordably.



*Motivia  
Wand*



*Motivia  
Remote*

# *Is Motivia™ right for you?*

We're thrilled to offer the most affordable and user-friendly motorized shades on the market. Shades without lift cords are the safest option for homes with children and pets, and Motivia makes raising and lowering window treatments effortless. It's simple and easy to install and use.

Motivia is available on our most popular collections.



## *Motivia Wand*

A battery-powered wand is attached directly to an individual shade in lieu of a lift cord. Simply press a button to raise or lower your shade.

## *Motivia Remote*

Raise and lower an entire room of window treatments with a single remote. Individual shades are outfitted with battery-powered motors.

### Do you have children or pets in your home?

Because Motivia motorization is completely lift cord-free, it brings safety and peace of mind to homes with young kids or pets.

### Do you have high, multiple or out-of-reach windows?

Motivia lets you easily adjust shades on high or hard-to-reach windows – making your life simpler and easier. A basic control lets you effortlessly raise or lower shades.

### Do you want to effortlessly adjust your window shades?

Raise or lower window shades with the touch of a button. Choose between the Motivia remote control or the Motivia wand option; the remote operates multiple shades and the wand adjusts a single shade.



*It's safe,  
easy, affordable  
& simple.*

## Safe

The absence of lift cords makes Motivia ideal for homes with children and pets. It's also a smart solution for people with mobility issues.

## Easy

Adjust the light and privacy in your home, with just the touch of a button.

## Affordable

Motivia pairs smart functionality with competitive pricing – its cost is significantly lower than other motorization programs on the market.

## Simple

Clear set-up instructions, battery operation and simple commands means you don't have to be a techie (or an electrician) to use it.

*... and available with our most popular shades.*

- Solar Shades
- Roller Shades
- Sheer Shadings Shades
- Honeycomb Shades
- Fabric Shades
- Natural Woven Shades



Luxe Linen Honeycomb with Motivia Motorization Remote

## Design Considerations

### CONTROLS

#### Remote Control vs. Wand



Motivia Remote



Motivia Wand

The Motivia remote control lets you control multiple shades (up to five shades or groups of shades) from anywhere within the room. The Motivia wand is mounted to a single shade and lets you adjust the height of that particular shade.

### POWER

#### Battery Power vs. DC Power\*



Battery



DC Power

Each motorized shade requires a power source - either battery power or DC (plug in) power. When choosing your power source, consider how often you'll be operating your shades. Batteries are a fine solution for everyday use, but will require periodic replacements. DC power lets you operate shades every day without any replacements whatsoever. NOTE: It is possible to switch a battery-powered shade to a plug-in shade.

*\*Available with In-Home Design or phone orders only*

### BATTERY PACK

#### Battery Pack Placement



Battery Pack

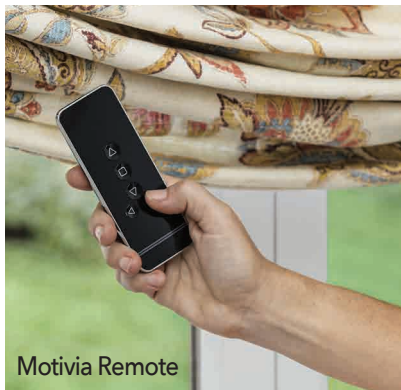
Shades are powered by batteries placed within a round, slim external pack. The pack can be mounted using the included clips, to the window casing, the wall or behind the headrail (if space permits). For very tall windows, consider mounting the battery pack on the side of your window for easier access.





### ***What is the Motivia Wand? How does it work?***

The Motivia Wand is a narrow wand with a pendant that attaches to your shade. The pendant allows you to control the height of your shade with easy-to-use buttons for up/down operation. It's available on our Roller Shades, Solar Shades and Sheer Shadings.



### ***What is the Motivia Remote control? How does it work?***

The Motivia Remote control is a small wireless control that operates your motorized shade. It can control individual or multiple shades with a single remote, in a single room and features an easy-to-use interface. Each shade is outfitted with a battery-powered motor. It's available on our Roller Shades, Solar Shades, Honeycomb Shades Fabric Shades, Natural Woven Shades and Sheer Shadings.

### ***How many shades can I operate with my Motivia Remote control?***

Motivia Remote controls can control individual or multiple shades with a single remote, and features an easy-to-use interface. Each shade is outfitted with a battery-powered motor.

### ***Can I control groups of shades with a single remote?***

Yes. You can use the multi-channel remote control to operate individual shades or a group of shades. You can program each button on this remote to correspond to a single shade, or to a select group of shades that you wish to control simultaneously.

### ***Are batteries included with my shade?***

Yes. Batteries are included in the battery pack and remote.

### ***What kind of batteries are required for Motivia motorization?***

The battery pack requires eight AA alkaline batteries; the remote control requires one 3V battery (CR2032).

### ***How often will I need to replace the batteries in my battery pack?***

Battery life is dependent on the size and type of shade you've chosen, as well as how often it is opened and closed each day.

### ***Can I program my shades to open to a particular height?***

Yes. You can tailor your Motivia shades to open (or close) to your desired height. Each shade comes with pre-programmed height limits, which you can reset using your Motivia remote control or wand. Please download and review the motorization guide for the type of shade you purchased here [smithandnoble.com/installing](http://smithandnoble.com/installing).

## Questions & Answers

### *How do I know when it's time to replace the batteries?*

When your batteries are running out of life, your shades will begin moving at half speed. This is your indication that it's time to replace your batteries.

### *Where are the batteries installed?*

Batteries are housed within the slim external pack. If you have the Motivia Remote, there is a separate battery in the back of the remote.

### *Can I use rechargeable batteries?*

We do not recommend using rechargeable batteries with Motivia motorization. Rechargeable batteries have a high "self-discharge current" and don't hold a charge for very long. Most rechargeable batteries will be drained within a few months.

### *Will Wi-Fi interfere with the operation of my Motivia shades?*

No. Wi-Fi and other wireless devices should not interfere with your Motivia shades. While other motorized shade brands have experienced interference issues, ours have not.

### *I have two identical shades next to each other. Will they move at the same speed?*

Because each shade motor functions independently, it's possible that they may operate at slightly different speeds. Their speed will depend on many factors, including friction forces, battery type and charge strength.

### *Will I damage my motorized shade if I try to operate it manually?*

Yes. Do not operate your shade manually. If your shade is not functioning properly, please contact us at 800-248-8888 so we can help you troubleshoot the problem.

### *Can I switch a battery-powered shade to a DC powered shade?*

Yes. Simply unplug the battery pack and replace with a DC charger. The charger will connect your shade to a nearby outlet in your home.



Sheer Shadings with Motivia Motorization Wand



Roller Shade with Motivia Motorization Remote layered with Relaxed Fabric Valance